

# Forward looking statements

Forward Looking Statements: With the exception of the historical information contained in this presentation, the matters described herein contain forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The forward-looking statements contained herein include, but are not limited to, information regarding the ability of NN, Inc. ("NN") and Paragon Medical, Inc. ("Paragon") to complete the transactions contemplated by the Stock Purchase Agreement, dated April 2, 2018, including the satisfaction of conditions to the transactions set forth in the Stock Purchase Agreement, and NN's and the combined entity's estimated or anticipated future results of operations. These forward-looking statements involve risks and uncertainties that could cause NN's and the combined entity's results to differ materially from management's current expectations. Such risks and uncertainties include, but are not limited to, general economic conditions and economic conditions in the industrial sector, competitive influences, risks that current customers of NN or Paragon will commence or increase captive production, delayed customer product launches, risks of capacity underutilization, quality issues, availability of raw materials, currency, pending and complete transactions and other risks associated with international trade, the Company's dependence on certain major customers, unforeseen changes in future revenues, earnings and profitability of NN or Paragon, the risk that NN is not able to realize the savings or benefits expected from integration and restructuring activities related to the proposed acquisition of Paragon, the risk that the required regulatory approvals for the proposed acquisition of NN are not obtained, are delayed or are subject to conditions that are not anticipated, and those risks and uncertainties discussed in NN's Annual Report on Form 10-K filed with the Securities and Exchange Commission on April 2, 2018.

This presentation contains certain forward looking non-GAAP financial measures, estimated 2018 adjusted earnings before interest, taxes and depreciation and estimated 2018 adjusted operating margin, which cannot be reconciled without unreasonable effort. The following forward looking financial measures regarding Paragon is unavailable to NN: (i) depreciation and amortization; (ii) income taxes; and (iii) net income, and this information could have a material impact on these certain forward looking non-GAAP financial measures.

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## Presenters



Richard Holder

President & CEO



Paul Taylor

VP Marketing & Investor Relations

## Transforming the Business



1) \$1 Billion Revenue

Build a Diversified Business Operating Performance

### ON GLIDE PATH

- Organic Growth
- Portfolio Management
- Disciplined Acquisition Strategy

#### COMPLETE

- Market Segments
- Counter Cyclical Mix
- Comprehensive Geographic Footprint

### ACHIEVING PLAN

- Margin Expansion
- Improved ROIC
- EPS Growth

Aug 2014 autocam May 2015



Oct 2015



Aug 2017



(Divestiture of PBC business)

Oct 2017



Jan 2018



Strategic Reorganization Feb 2018

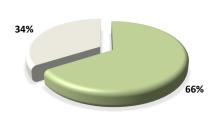


May 2018



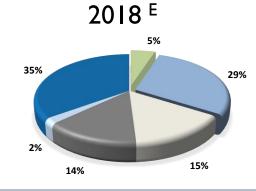
## A Diversified Industrial

End Markets as a % of Revenue

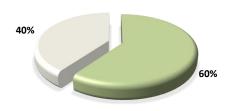


2013

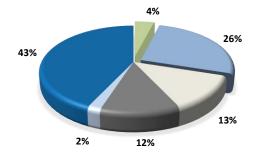




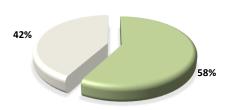
End Markets as a % of EBITDA



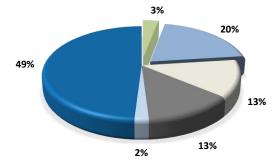




End Markets as a % of Free Cash Flow







Automotive

Electrical

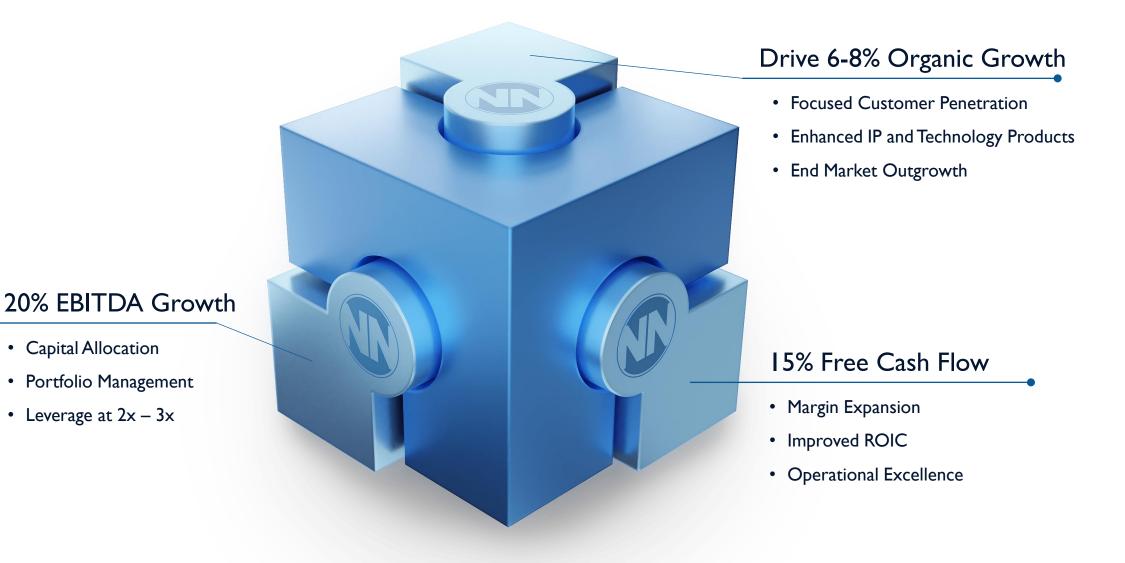
General Industrial

Aerospace & Defense

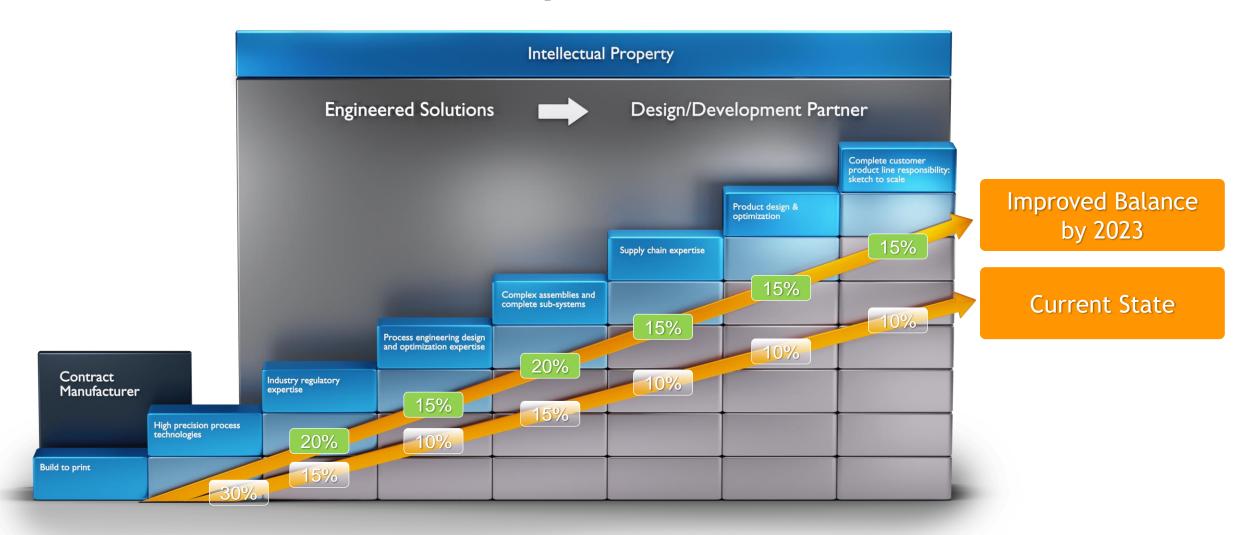
CAFE Technology
Life Sciences



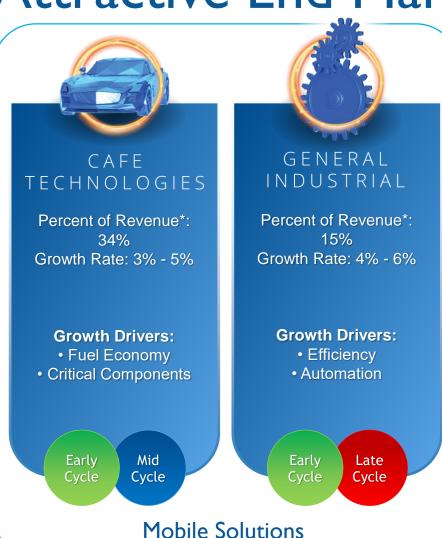
## The Next Five Years: NN 2.0



# Solutions Path Maturity



## Attractive End Markets

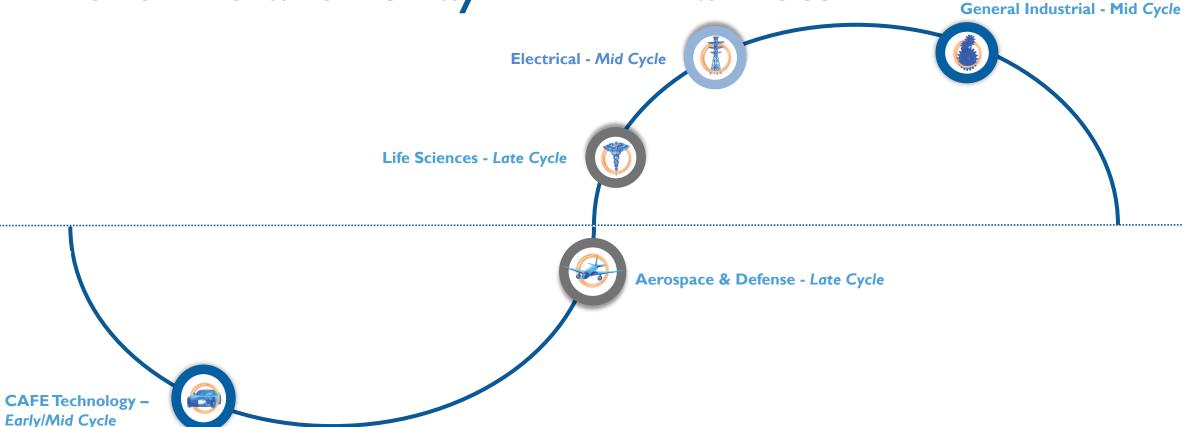




LIFE SCIENCES Current Revenue\*: 35% Growth Rate: 7% - 9% **Growth Drivers:**  Aging Population Less Invasive Surgery Wearable Med Devices Late Cycle Life Sciences

**Power Solutions** 

# Where We are Today – End Markets



#### **CAFE Technology**

End Market Growth Rate: 2% - 4% NN Growth Rate: 3% - 5%

#### Aerospace & Defense

End Market Growth Rate: 3% - 5% NN Growth Rate: 7% - 9%

#### Life Sciences

NN Growth Rate: 7% - 9%

#### **Electrical**

End Market Growth Rate: 5% - 8% End Market Growth Rate: 3% - 5% NN Growth Rate: 6% - 8%

#### **General Industrial**

End Market Growth Rate: 2% - 4% NN Growth Rate: 4% - 6%

# Diverse Customer Base & Geographic Mix













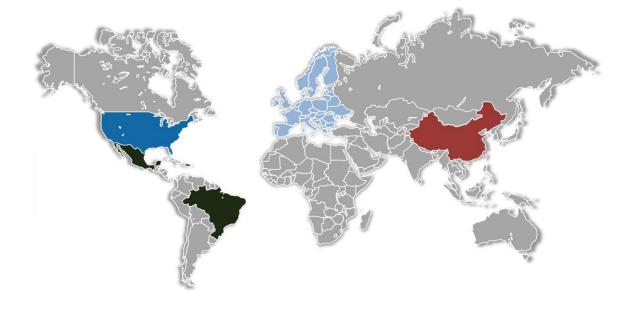




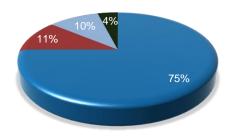








Combined Business 2018 E **Geographic Revenue Mix** 



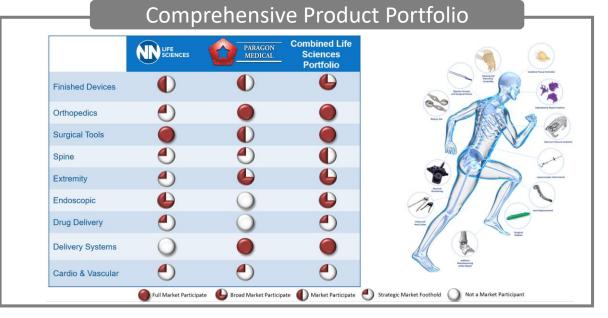
## Life Sciences Overview

#### Strategic Highlights

- Robust end market dynamics support growth
- \$750M topline target
- Portfolio expansion and new product development to drive organic growth
- Concept to commercialization solution capabilities
- Continued focus on expanding our market participation

#### **Disciplined Growth Focus Grow Existing Product Sets** In Millions · Leverage innovation centers · Develop complimentary skillsets & components Expand tool, kit, & implant offerings **Expand Collaborative OEM Offerings** Self funded R&D yielding NN intellectual property · Pull from existing product set knowledge · Focus on new platforms & specialty surgical devices Acquisition Strategy · Adjacent & complimentary technologies · Engineering & design capabilities Expand finished device & cleanroom offerings Pro Forma 2018 Growth Acquisitions

#### **Engineered Solutions** Research & Product Development · Design for Manufacture Services Project Planning · Process development & sustaining engineering · New Product Introduction Expertise · Advanced Technology Capabilities · Certified clean room operations Design Transfer · Regulatory Assessments · World class quality protocols · Capability Studies Commercialization Global Launch Supply Chain Integration · Kitting, assembly and packaging



# Capital Structure Going Forward

### Near term goal

We plan over the next 18-24 months to reduce leverage by 1x

### Strategic goal ~2x-~3x levered

- 2x to 3x forward looking EBITDA in long term patient capital
- Growth initiatives funded through free cash flow
- Strategically managing terming of debt

#### **Power of Free Cash Flow**

- Significant free cash flow allows us to de-lever quickly while investing in growth
- Target 2-3x leveraged achieved and held during strategic period
- Free cash flow ~15% of sales in strategic period

Continuous proactive management of our capital structure

# End of the Strategic Period



NN 2.0 Strategic Target

- Sales \$1.6 B
- **EBITDA** 25 %
- Adjusted Operating Margin 18%
- Adjusted FCF 15%

Delivering on the next chapter of the strategic plan



# Value of the NN Operating System





#### **Integrated Operating Company**

- One Platform, one company
- Prescriptive & common processes & methodologies delivering near & long term value



### **Leverage Technology**

- Discipline through training and execution
- Leverage two ERP's for end market requirements



### **Flex Productivity**

 Single lean platform that allows us to manage operations within the incremental and decremental band to optimize contribution margins, no matter the market conditions.



#### **Prescriptive Processes**

 Disciplined execution of the operating plan for the benefit of our customers and shareholders

## Our Businesses Share Attractive Characteristics

### NN, Inc.

- Shared Precision Technologies
  - Metal removal
  - Metal forming
  - Plastics machining
  - Micro plastics
  - Engineering
  - Machine build & automation
- Customer Attractiveness
  - Multiple manufacturing platforms
  - Facilitate supply base rationalization
  - Program & project management
- Differentiation
  - Engineering solution capabilities
  - Regulatory expertise
  - Global footprint

### **Enablers**

- NN Operating System
- Supply chain culture
- Technology development
- Shared cross-enterprise technology
- High-growth markets and penetration

Leveraging our capabilities to deliver the value of being a diversified industrial

