



**NN, Inc.**  
**Q2 2026 Earnings**

**August 6, 2026**



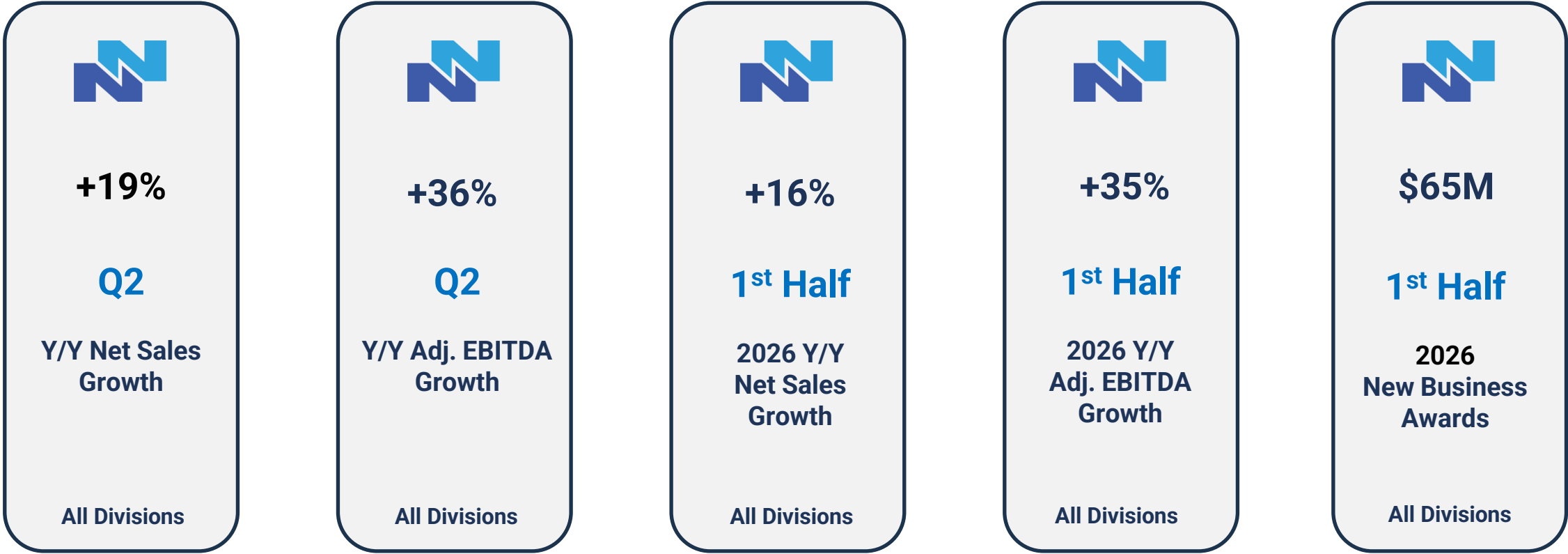
# Forward Looking Statements

**This presentation may contain forward-looking statements regarding our business, operations, and financial performance. Such statements are based on current expectations and assumptions that are subject to a number of risks and uncertainties. Actual results could differ materially. Please refer to our most recently filed Form 10-K and our Form 10-Q for the period following that Form 10-K, including the risk factors described therein. We undertake no obligation to update any forward-looking statement, except as required by law. Given these risks and uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements.**

**We present both GAAP and non-GAAP financial measures in this presentation. A reconciliation of non-GAAP to GAAP measures is included in this presentation and in the most recent earnings press release, which is distributed and available to the public through our Investor Relations website located at [investors.nninc.com/news-events/presentations](https://investors.nninc.com/news-events/presentations).**



# Q2 2026 Earnings Highlights



\$124 Million Preferred Stock Refinancing Announced Today





# \$124M Preferred Stock Refinanced in Negotiated Transaction

## Transaction materially de-leverages NN, reduces interest

- \$89M payoff - \$70M cash payoff from PIPE transaction, \$19M through equitization to common stock
- ~\$35M remaining preferred stock has 10% PIK interest rate for one year, and a \$5M discount if refinanced by 12/31/26

## Leverage (debt + preferred equity) materially reduced

- Annual PIK interest reduced by ~\$13M – targeting further interest reduction

## Term Loan unaffected but outlook for rate reduction materially improved

- No impact to existing credit facility – but will have multiple options for future refinancing of term loan

## Enables acceleration of 5 Pillar Growth Program – organically and M&A bolt-ons

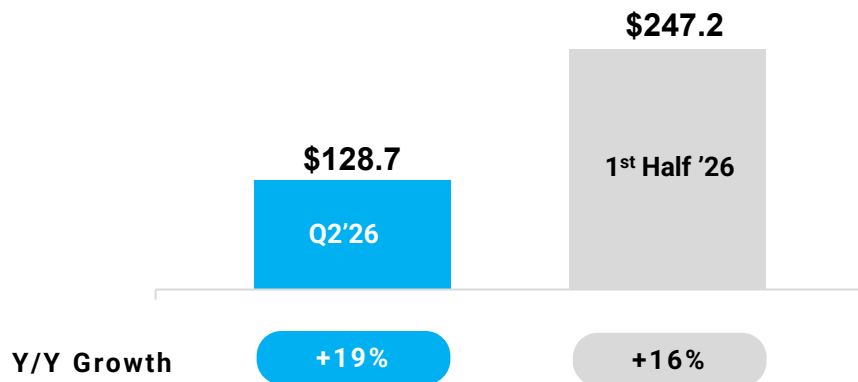


# Q2 2026 Financial Results

| (\$millions, except percentages) | Q2'25   | Q2'26   | Y/Y             | 1 <sup>st</sup> Half 2025 | 1 <sup>st</sup> Half 2026 | Y/Y             |
|----------------------------------|---------|---------|-----------------|---------------------------|---------------------------|-----------------|
| Net Sales                        | \$107.9 | \$128.7 | + \$20.8        | \$213.6                   | \$247.2                   | + \$33.6        |
| Adj. Gross Margin                | \$21.1  | \$26.1  | + \$5.0         | \$38.9                    | \$49.2                    | + \$10.3        |
| Adj. Gross Margin %              | 19.5%   | 20.3%   | + 80 basis pts  | 18.2%                     | 19.9%                     | + 170 basis pts |
| Adj. EBITDA                      | \$13.2  | \$17.9  | + \$4.7         | \$23.8                    | \$32.1                    | + \$8.3         |
| Adj. EBITDA Margin %             | 12.2%   | 13.9%   | + 170 basis pts | 11.1%                     | 13.0%                     | + 190 basis pts |

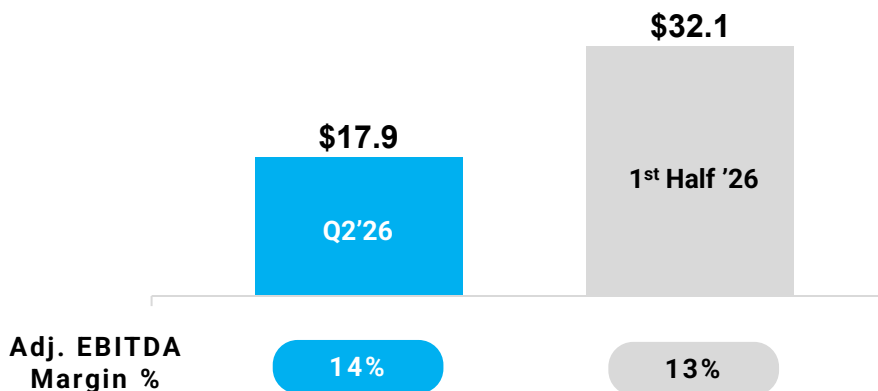
## Net Sales

(\$millions, except percentages)



## Adjusted EBITDA

(\$millions, except percentages)

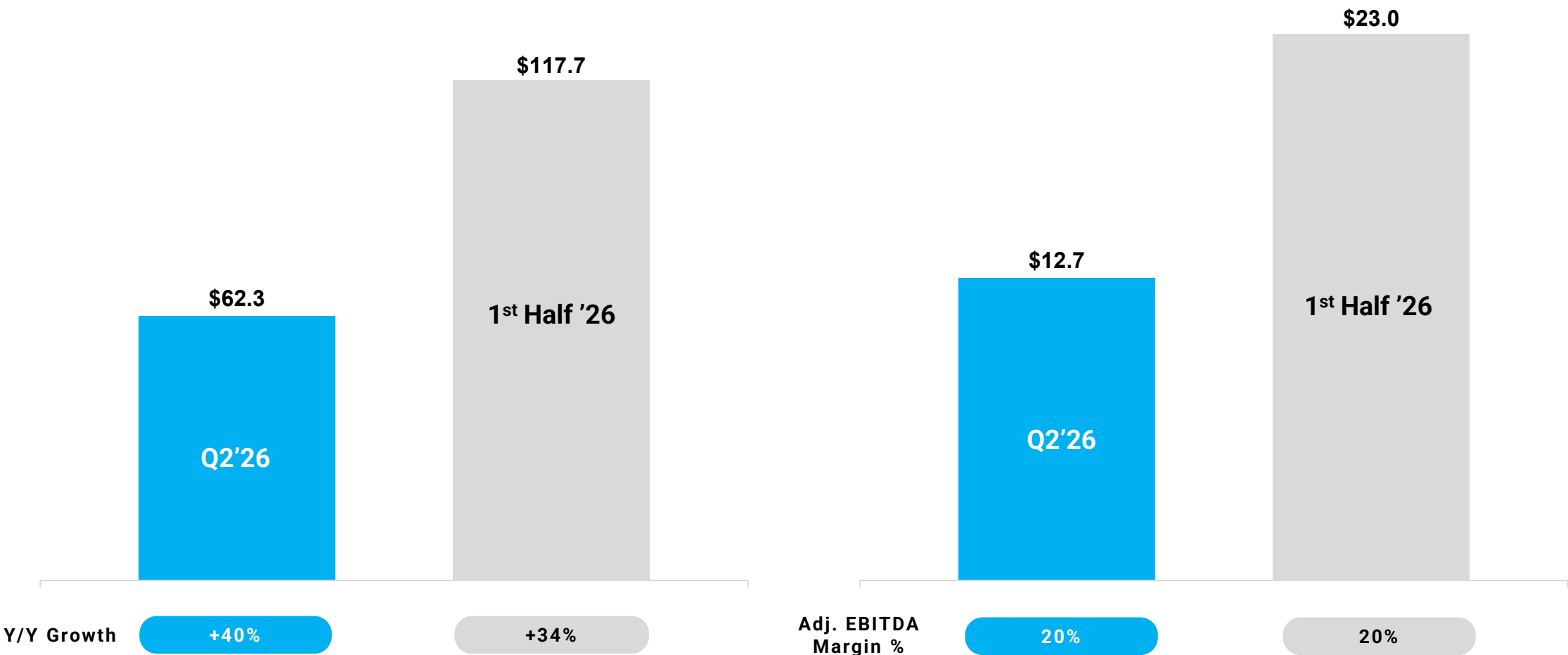




# Power Solutions Reporting Segment / *Stamped Products*

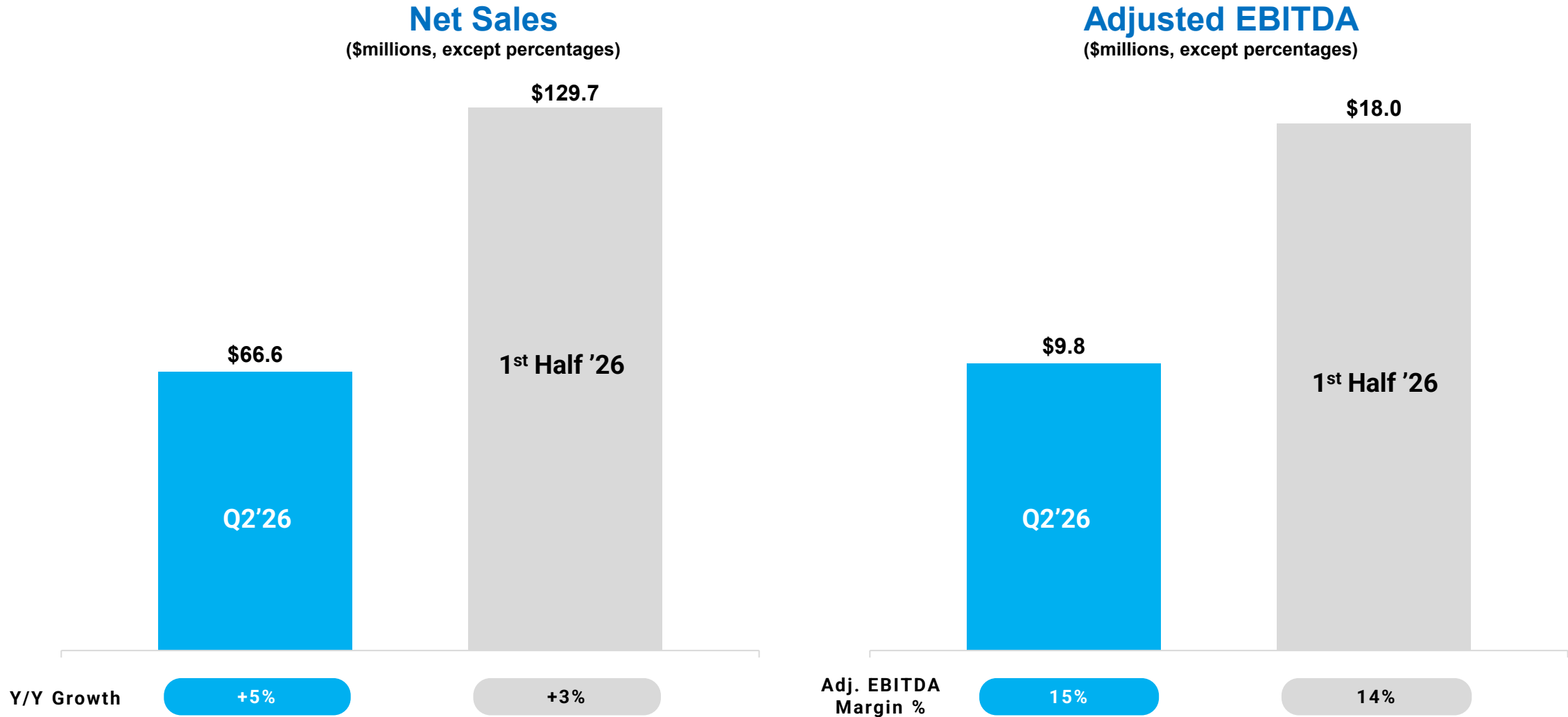
**Net Sales**  
(\$millions, except percentages)

**Adjusted EBITDA**  
(\$millions, except percentages)



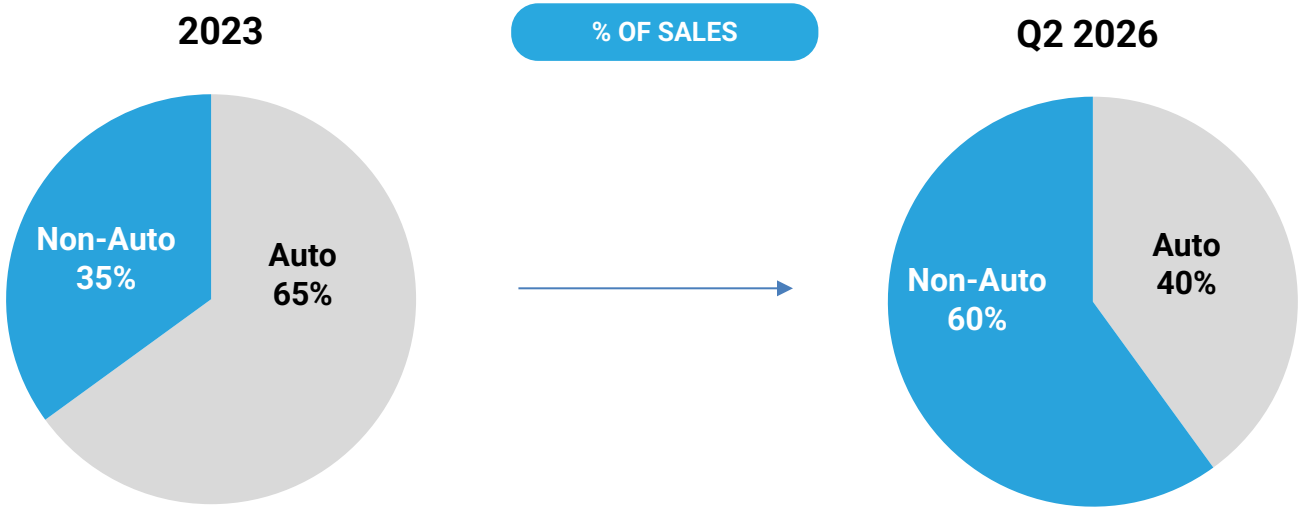


# Mobile Solutions Reporting Segment / *Machined Products*





# Growth Program Driving Portfolio Improvement



## Top 3 Growth Markets

|                             |                 |                            |
|-----------------------------|-----------------|----------------------------|
| Data Center & Electric Grid | \$80M TTM sales | Near-Term Target is \$120M |
| Defense & Electronics       | \$60M TTM sales | Near-Term Target is \$90M  |
| Medical Products            | \$15M TTM sales | Near-Term Target is \$40M  |





# 5 Pillar Growth Architecture

1

## **Data Center and Electric Grid**

- Fast-growing market and business, demanding applications for many NN products, recent liquid cooling new products

2

## **Defense and Electronics**

- Many robust weapon and electronics applications, many products, growing business, recent Tier 1 new products

3

## **Medical Equipment**

- Growth market but conservative; building business carefully, recent marquee customer awards

4

## **High-Value Vehicle Parts**

- Curated product portfolio of demanding applications that require exceptionally precise parts, NN technology curve

5

## **High-Value Stampings**

- Broad portfolio of precision parts, especially Smart Home applications like smoke detectors, alarm systems, switches



# Data Center and Electric Grid - Business Highlights

## Data Center and Electric Grid products are growing

- **~\$80 Million TTM Q2 Net Sales** at accretive margins – near-term goal of \$120 Million, multiple large opportunities being evaluated
- NN's 2<sup>nd</sup> largest market, many components & assemblies across transformers, electrical disconnects, circuit breakers, smart meters and most recently – liquid cooling connectors

## Recent News – Entry into Liquid cooling connector market for AI Data Center Racks

- Large and growing market, NN focused upon establishing supply chain positions across multiple platforms and customers
- Leveraging NN's fluid management know-how and existing manufacturing footprint, many ramp-ups underway for 2<sup>nd</sup> Half

## Secured significant 2026 new awards for AI Data Center racks during 2026

- \$15 Million of new awards in 2026 YTD, in ramp-up mode through year-end, prospecting opportunities are approaching \$100 million
- Already procuring and installing significant dedicated new capacity – 50 new CNC machine centers in NN's Wuxi plant for Southeast Asia AI Data Center supply chains
- Evaluating next steps for large-scale capacity increases – likely to build another plant in China



# Defense & Electronics - Business Highlights

## Developing Strong, Fast-Growing Business in Defense & Electronics

- ~\$60 Million TTM Q2 Net Sales at accretive margins – near-term goal of \$90 Million
- NN supplies many critical components for weapons, guidance systems, evaluating anti-drone munitions

## Recent News - Entry into Tier 1 Contract Manufacturing Business

- Multi-year agreement to produce firearms accessories for a leading U.S. brand owner
- Expected to add \$12–\$15 Million in sales, starting Q3 2026, with many additional opportunities now opening
- Many firsts - titanium machining, laser welding, advanced surface coatings, unique factory certifications

## Expanding the Defense & Electronics growth platform

- 20+ new program wins over three years – valued at ~\$30–\$35 Million per year - and additional ~\$75 Million working pipeline
- NN's existing customer base in Defense is growing strongly, and we are adding new customers



# Medical Products – Business Highlights

## Medical Products Business is Small, but Gaining Momentum

- **\$15 Million TTM Q2 Net Sales**, profit rate continues to improve – near term goal of \$40 Million
- High-precision manufacturer to medical equipment OEMs and medical instrument OEMs – precision metal parts

## Breakthrough in Approvals for Robotic-Assisted Surgery Equipment Market

- Qualified and received initial purchase orders for a leading robotic-assisted surgery platform
- Cleared a critical full-facility audit at the Kentwood, Michigan plant, backed by a NN multi-year investment and new quality systems
- This new large customer can effectively double the business alone – from \$15 Million to \$25–\$30 Million

## Expanding the Medical Products Growth Platform

- Medical new-business pipeline is now ~\$75 Million overall
- Awards across Ultrasound, Interventional Cardiology, Sports Medicine & Extremity, and Robotic-Assisted Surgery
- Business is gaining momentum and NN now has a strong team in place



# 2026 - Raising Guidance

| (\$millions, except percentages) | Prior 2026 Guidance in Q1'26 |                        | New 2026 Guidance in Q2'26 |                        | New 2026 Midpoint vs. 2025 Actual |
|----------------------------------|------------------------------|------------------------|----------------------------|------------------------|-----------------------------------|
|                                  | 2026 Guidance Range          | 2026 Guidance Midpoint | 2026 Guidance Range        | 2026 Guidance Midpoint |                                   |
| Net Sales                        | \$450 - \$470                | \$460                  | \$460 - \$480              | \$470                  | + 10%                             |
| Adjusted EBITDA                  | \$52 - \$62                  | \$57                   | \$55 - \$65                | \$60                   | + 22%                             |
| New Business Wins                | \$80 - \$90                  | \$85                   | \$80 - \$100               | \$90                   | + 29%                             |

## Key Notes

- 1) Assumes current base metal costs – steel, gold, silver, copper
- 2) Assumes current FX rate environment



## Appendix



# Non-GAAP Financial Measures Footnotes

**This presentation contains certain financial measures not presented in accordance with U.S. generally accepted accounting principles ("GAAP"), including adjusted gross margin, adjusted gross margin %, adjusted income from operations, adjusted EBITDA, adjusted EBITDA margin % (collectively, the "non-GAAP financial measures"). These non-GAAP financial measures are not calculated in accordance with GAAP and should not be considered in isolation from, or as a substitute for, the most directly comparable GAAP measures, and may not be comparable to similarly titled measures used by other companies. Management uses these non-GAAP financial measures, together with the comparable GAAP measures, to evaluate the Company's operating performance and underlying business trends across periods on a consistent basis, and to assist in operational and financial decision-making, including with respect to internal budgeting and resource allocation. Reconciliations of each non-GAAP financial measure to its most directly comparable GAAP measure are set forth in the tables accompanying this presentation.**



# Reconciliation of GAAP Gross Margin to Non-GAAP Gross Margin and Gross Margin %

| NN, Inc. Consolidated (in millions)                        | Q2 2026  | Q2 2025  | 1st Half 2026 | 1st Half 2025 |
|------------------------------------------------------------|----------|----------|---------------|---------------|
| Net sales                                                  | \$ 128.7 | \$ 107.9 | \$ 247.2      | \$ 213.6      |
| Cost of sales (exclusive of depreciation and amortization) | 106.9    | 89.7     | 205.9         | 181.3         |
| GAAP gross margin                                          | 21.9     | 18.2     | 41.3          | 32.3          |
| Personnel costs (1)                                        | 1.6      | 2.1      | 2.7           | 2.1           |
| Facility costs (2)                                         | 1.8      | -        | 3.7           | 3.1           |
| Other                                                      | 0.8      | 0.8      | 1.6           | 1.6           |
| Adjusted gross margin                                      | \$ 26.1  | \$ 21.1  | \$ 49.2       | \$ 38.9       |
| Adjusted gross margin % (3)                                | 20.3%    | 19.5%    | 19.9%         | 18.2%         |

# Reconciliation of GAAP Income (Loss) from Operations to Non-GAAP Adjusted Income from Operations and Non-GAAP Adjusted EBITDA and Adjusted EBITDA Margin %

| NN, Inc. Consolidated (in millions)                              | Q2 2026  | Q2 2025  | 1st Half 2026 | 1st Half 2025 |
|------------------------------------------------------------------|----------|----------|---------------|---------------|
| GAAP income (loss) from operations                               | \$ 1.0   | \$ (1.5) | \$ (1.1)      | \$ (6.3)      |
| Professional fees                                                | 0.7      | 0.4      | 1.4           | 0.4           |
| Personnel costs (1)                                              | 1.6      | 2.6      | 3.0           | 6.0           |
| Facility costs (2)                                               | 1.8      | -        | 4.2           | -             |
| Amortization of intangibles                                      | 3.4      | 3.4      | 6.8           | 6.8           |
| Non-GAAP adjusted income from operations                         | \$ 8.5   | \$ 4.9   | \$ 14.3       | \$ 6.9        |
| Non-GAAP adjusted operating margin % (4)                         | 6.6%     | 4.6%     | 5.8%          | 3.2%          |
| Depreciation                                                     | 5.9      | 5.5      | 11.8          | 10.9          |
| Other expenses (income), net                                     | 0.2      | 0.6      | (0.3)         | 2.8           |
| Non-cash foreign exchange (gain) loss on inter-company loans     | 0.3      | (0.6)    | (0.4)         | (1.1)         |
| Change in fair value of preferred stock derivatives and warrants | -        | (0.3)    | 0.2           | (2.0)         |
| Share of net income from joint venture                           | 2.4      | 2.2      | 4.6           | 4.6           |
| Non-cash stock compensation                                      | 0.8      | 0.8      | 1.6           | 1.6           |
| Other                                                            | (0.3)    | -        | 0.3           | -             |
| Non-GAAP adjusted EBITDA                                         | \$ 17.9  | \$ 13.2  | \$ 32.1       | \$ 23.8       |
| Non-GAAP adjusted EBITDA margin % (5)                            | 13.9%    | 12.2%    | 13.0%         | 11.1%         |
| GAAP net sales                                                   | \$ 128.7 | \$ 107.9 | \$ 247.2      | \$ 213.6      |

(1) Personnel costs include recruitment, retention, relocation, severance and start-up costs related to new programs

(2) Facility costs include costs of opening / closing facilities, relocation / exit of manufacturing operations and start-up costs related to new programs

(3) Non-GAAP adjusted gross margin % = Non-GAAP adjusted gross margin / GAAP net sales

(4) Non-GAAP adjusted operating margin % = Non-GAAP adjusted income (loss) from operations / GAAP net sales

(5) Non-GAAP adjusted EBITDA margin % = Non-GAAP adjusted EBITDA / GAAP net sales





**Segment Reconciliation of GAAP Income (Loss) from Operations to Non-GAAP Adjusted Income from Operations and Non-GAAP Adjusted EBITDA and Adjusted EBITDA Margin %**

| <b>Power Solutions (in millions)</b>                         | <b>Q2 2026</b> | <b>Q2 2025</b> | <b>1st Half 2026</b> | <b>1st Half 2025</b> |
|--------------------------------------------------------------|----------------|----------------|----------------------|----------------------|
| GAAP income from operations                                  | \$ 9.0         | \$ 5.8         | \$ 15.3              | \$ 8.8               |
| Personnel costs (1)                                          | 0.1            | 0.1            | 0.5                  | -                    |
| Facility costs (2)                                           | -              | -              | 0.7                  | -                    |
| Amortization of intangibles                                  | 2.6            | 2.6            | 5.1                  | 5.1                  |
| Non-GAAP adjusted income from operations                     | <u>\$ 11.7</u> | <u>\$ 8.4</u>  | <u>\$ 21.7</u>       | <u>\$ 13.9</u>       |
| Non-GAAP adjusted operating margin % (4)                     | 18.8%          | 19.0%          | 18.4%                | 15.8%                |
| Depreciation                                                 | 0.8            | 0.8            | 1.6                  | 1.6                  |
| Other expenses (income), net                                 | 0.2            | (0.1)          | (0.3)                | -                    |
| Non-cash foreign exchange (gain) loss on inter-company loans | 0.2            | (0.1)          | (0.3)                | (0.1)                |
| Other                                                        | (0.3)          | -              | 0.3                  | -                    |
| Non-GAAP adjusted EBITDA                                     | <u>\$ 12.7</u> | <u>\$ 9.1</u>  | <u>\$ 23.0</u>       | <u>\$ 15.4</u>       |
| Non-GAAP adjusted EBITDA margin % (5)                        | 20.3%          | 20.4%          | 19.6%                | 17.5%                |
| GAAP net sales                                               | \$ 62.3        | \$ 44.6        | \$ 117.7             | \$ 88.1              |
| <b>Mobile Solutions (in millions)</b>                        | <b>Q2 2026</b> | <b>Q2 2025</b> | <b>1st Half 2026</b> | <b>1st Half 2025</b> |
| GAAP loss from operations                                    | \$ (1.9)       | \$ (1.1)       | \$ (4.0)             | \$ (3.8)             |
| Personnel costs (1)                                          | 1.5            | 2.5            | 2.5                  | 6.0                  |
| Facility costs (2)                                           | 2.1            | -              | 3.7                  | -                    |
| Amortization of intangibles                                  | 0.8            | 0.8            | 1.7                  | 1.7                  |
| Non-GAAP adjusted income from operations                     | <u>\$ 2.5</u>  | <u>\$ 2.2</u>  | <u>\$ 3.8</u>        | <u>\$ 3.8</u>        |
| Share of net income from joint venture                       | 2.4            | 2.2            | 4.6                  | 4.6                  |
| Non-GAAP adjusted income from operations                     | <u>\$ 4.9</u>  | <u>\$ 4.4</u>  | <u>\$ 8.5</u>        | <u>\$ 8.4</u>        |
| Non-GAAP adjusted operating margin % (4)                     | 7.4%           | 7.0%           | 6.6%                 | 6.7%                 |
| Depreciation                                                 | 4.8            | 4.3            | 9.5                  | 8.5                  |
| Other expenses (income), net                                 | -              | (0.1)          | 0.1                  | (0.1)                |
| Share of net income from joint venture                       | 2.4            | 2.2            | 4.6                  | 4.6                  |
| Non-GAAP adjusted EBITDA                                     | <u>\$ 9.8</u>  | <u>\$ 8.7</u>  | <u>\$ 18.0</u>       | <u>\$ 16.8</u>       |
| Non-GAAP adjusted EBITDA margin % (5)                        | 14.7%          | 13.7%          | 13.9%                | 13.4%                |
| GAAP net sales                                               | \$ 66.6        | \$ 63.3        | \$ 129.7             | \$ 125.6             |

- (1) Personnel costs include recruitment, retention, relocation, severance and start-up costs related to new programs
- (2) Facility costs include costs of opening / closing facilities, relocation / exit of manufacturing operations and start-up costs related to new programs
- (3) Non-GAAP adjusted gross margin % = Non-GAAP adjusted gross margin / GAAP net sales
- (4) Non-GAAP adjusted operating margin % = Non-GAAP adjusted income (loss) from operations / GAAP net sales
- (5) Non-GAAP adjusted EBITDA margin % = Non-GAAP adjusted EBITDA / GAAP net sales



**Thank You**