

# Investor Presentation

# Sidoti Virtual Investor Conference

**June 2024** 

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With respect to any non-GAAP financial measures included in the following presentation, the accompanying information required by SEC Regulation G can be found at the back of this presentation or in the "Investors" section of the Company's web site, www.nninc.com, under the heading "News & Events" and subheading "Presentations."



## **Harold Beuis**

President & Chief Executive Officer

Mike Felcher

SVP & Chief Financial Officer

### Investment Highlights: Enterprise Transformation Underway and Showing Results

Make Critical High-Spec
Parts for Attractive End
Markets



- Leading manufacturer of high-precision machined and stamped metal products
- Decades of proprietary engineering know-how
- Products and know-how are applicable to diverse and desirable end market applications; auto, medical & power

New Top Leadership Team



- New top team focused on results and accountability; leading the transformation
- Experienced in transforming cost structures, commercial agendas, M&A
- Direct experience in NN's end markets and customers

Enterprise Transformation Underway



- Just beginning transformation; sales wins, culling portfolio, increasing profits, and driving cash flow
- Fixing unprofitable areas with opportunity to improve profits and margins through cost optimization, price clearing initiatives, and better utilization

New Approach to Winning
Future Business



- Leveraging current footprint and capabilities to drive organic growth and more wins
- Investing aggressively into a few areas:
  - o Medical
  - Electrical
  - Low-Cost Country Capacity

Lower Cost of Capital / Improve Capital Structure



- Strategically managing operations for consistent free cash flow generation while investing into highpayback areas
- Implementing a set of actions to enable a refinance of the company's ABL, Term Loan and Preferred Stock

Repositioning, Increasing Competitiveness, and Delivering Results are Focus in FY'24



### NN At A Glance

- Best-In-Class maker of high-precision, complex metal products
  - Achieved \$89 million in new business wins since Jan 2023 with wins in multiple markets passenger vehicle, industrial, electrical, medical. Goal is \$130 million of wins in 2 years by Dec 2024.
- Two Primary Product Segments:
  - Power Solutions: products are primarily precision stamped and plated parts and assemblies.
  - Mobile Solutions products are primarily machined parts and assemblies.
- Global Manufacturing Platform: 27 facilities in 6 countries, 49% ownership in China JV machining plant with sales >\$100 million and ~700 employees. NN has ~\$600 million in total company PP&E (insured value)
- Strategic Partner to diversified and global customer base with long standing business relationships and long-running business streams
- More details on products and capabilities in the Appendix

### **Key Data Points**

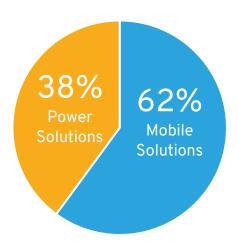
REVENUE<sup>(1)</sup>
\$483M

\$46M

EMPLOYEES

~3,100
+~700 in JV

### Revenue Breakdown (1)



(1) Trailing Twelve Months as of 3/31/24



## Two Primary Business Segments: Stamped Metal Products and Machined Metal Products

### Power Solutions – Stamped Products

#### **Provides:**

Customers with precision stamping and plating capabilities to help codesign and produce safe, durable, and high-quality mission-critical components across a flexible volume/mix platform

#### **End Markets:**

Electric Grid, Industrial, Vehicles, Electronics, Medical (new), Connector Parts (new), and Electric Shielding (new)

#### **Key Product Applications:**

Smart meters, circuit breakers, sensors, transformers, switchgears, defense, and surgical instruments







### Mobile Solutions - Machined Products

#### **Provides:**

Customers with precision machining and finishing capabilities to develop 6 sigma product designs with unmatched speed to market and advanced inhouse precision engineering capabilities

#### **End Markets:**

Vehicles, (ICE/BEV/HEV), Industrial, and Medical (new)

#### **Key Product Applications:**

Electric power steering, electric braking, electric motors, gas and diesel fuel systems, emissions control for heavy duty (dosing), and HVAC compressors









## Globally Competitive Operational Footprint

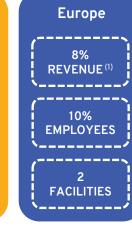
 Most of our top customers are global and we have a global footprint to serve them.

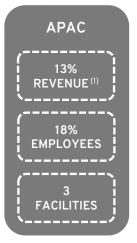
 Have a pipeline of new business opportunities >\$600 million

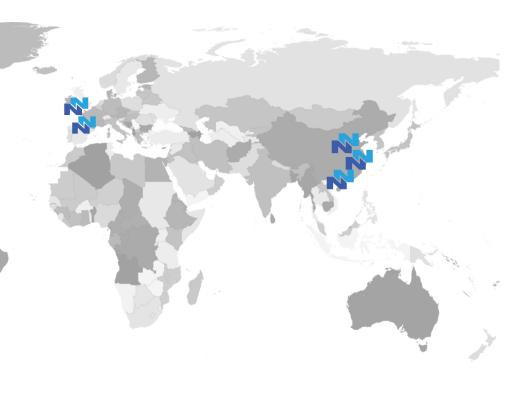
 Company is underway with a footprint upgrade and pivoting more assets into Low-cost countries and Medical











\*NN, Inc. logos represent employee concentration.

(1) Trailing Twelve Months as of 3/31/24

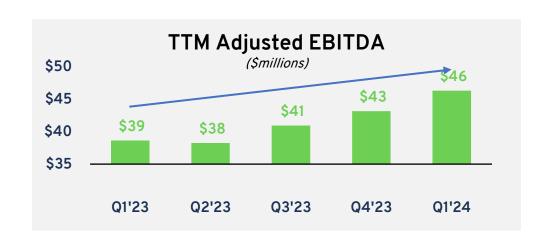


## **Transformation: Delivering Results**

Goal	Results	Next Steps
New Leadership	<ul> <li>Adding been-there, done-that leadership talent across full organization –         Executive leadership to plant-level</li> <li>Strengthening customer relationships</li> <li>Organizational accountability to end results</li> </ul>	<ul> <li>Selectively adding experienced team leaders where necessary, more to go.</li> </ul>
Fix Unprofitable Areas	<ul> <li>Confront, Fix or Exit systemically dilutive areas – price clear and cost-out</li> <li>Previously, 7 plants delivered (\$10M)+ Adj EBITDA on \$100M+ of sales</li> <li>3 of 7 now generate positive Adj EBITDA, remaining 4 on track to do the same in H1'25</li> </ul>	Footprint rationalization opportunities exist when cashflow permits it, until then optimization and continuous improvement is the key
Expand Margins	<ul> <li>Cost-Out program is on track with over 1,000 individual projects</li> <li>Increased scrutiny on contracts as operational performance has increased dramatically</li> </ul>	<ul> <li>Progressively reduce conversion cost and overhead costs</li> </ul>
Pay Down Debt and Refi	<ul> <li>Step-change in cash flow performance – returned NN to positive free cash flow</li> <li>Strategic actions to lower debt balance including: real estate and equipment sale/leaseback, non-core asset sales</li> </ul>	Now engaging with capital markets for a comprehensive refinancing
Grow the Company	<ul> <li>Delivered record new business wins in 2023 and expect similar wins in 2024</li> <li>Win rate at 3x market growth rates</li> <li>Entering new and diverse markets where capabilities carry premium value</li> <li>Growing sales by strengthening presence and scale with key customers</li> </ul>	Improve capital structure to provide additional growth capacity

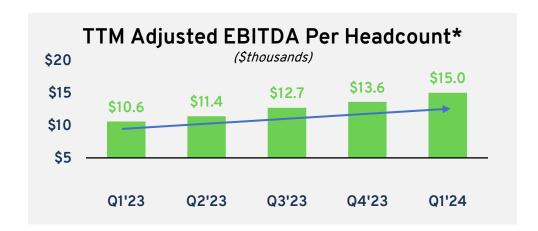


### Progressively Driving Cost Out of the Company By Improving Operational Processes





\*Does not include China JV employees



- Global Continuous Improvement Program
- Adj EBITDA per Head grew 42% over TTM
- Operational Improvement is Increasing NN's Commercial Competitiveness
- Significant ops-driven financial improvement in underperforming plants – on path to profitability



### **Balance Sheet Optimization and Leverage Improvement: Solid Progress**

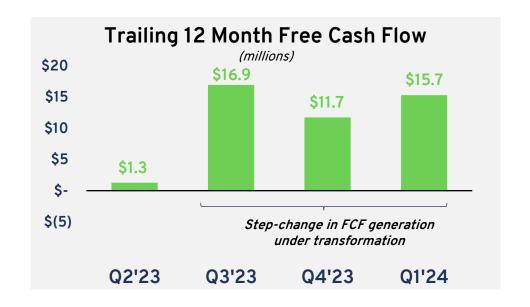
Management Repositioning Balance Sheet for a Refinancing of ABL, Term Loan, and Preferred Equity

Capital expenditures average ~\$20 million per year, utilizing leasing to lower cost of capital and provide additional investing flexibility

- FY'24 Capex forecasted to be ~\$20-23 million
- Equipment sale leasebacks of \$8 million completed year-to-date

Strategic Goal to Achieve Reduced Cost of Capital and Establish Capital Structure Consistent with Company's Improved Positioning

- NN no longer in a distressed financial position with transformation's early success
- Aim to establish a capital structure than serves as a platform for long-term organic and inorganic growth



- Strategic actions underway, aimed to achieve lower capital costs and improve balance sheet for faster results
- Improve and simplify capital structure



### NN's 5 Year Plan for Growth:

Aggressive Growth in Metal Parts, Creating Bigger Businesses in Electrical and Medical, Expand Low-Cost Footprint and Capacity

### **2028 Goals**

## Grow Revenue to ≥\$650M

# Secure Organic Business Wins \$325M Over Five Years

Invest Cash Flow Selectively

Increase Adjusted EBITDA Rate to 12-14%

### Pathway to Achievement

- Sales CAGR of 4-5% on organic business
- Higher growth targeted in Medical and Electrical Systems
- Strategic acquisitions to accelerate strategy when timing is right
- Metal parts business across multiple end markets
- Strengthen commercial organization to win new business in targeted areas
- Invest growth capex to expand capabilities in key growth areas
- Generate free cash flow, invest \$100M in capex over 5 years
- Decrease interest expenses via refinancing and rate reduction
- Reload \$100M of sales across 7 plants with profitable business
- Offset inflation plus net cost down through 'Continuous Improvement' program
- Optimize global footprint to increase competitiveness, profits, and ROIC

### **Near-Term Progress**

Rationalizing existing business gracefully; freeing up capacity for new growth; growing in targeted areas

Secured \$89M in in new business wins since Q1'23; Expanding scope with key customers

Repositioning balance sheet for refinancing → goal is lower cost of capital

Returning underperforming facilities to breakeven by YE'24; net profitability in FY'25



## NN's Organic Growth Program

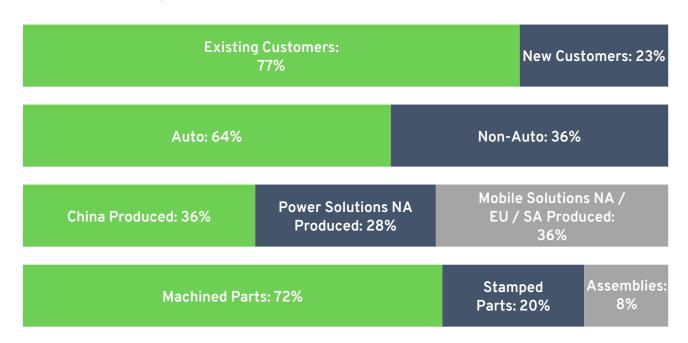
#### Program has Resulted in Expanded Opportunity Set for Growth - NN is Creating its Own Growth Curve

- Use legacy strengths to grow share by winning next-gen product development projects for new / existing customers
- Leverage existing ~\$600 million<sup>(1)</sup> installed base of plants and equipment as much as possible
- Strategically invest in new capacity to match organic growth program; lease equipment when it is financially beneficial
- Advance NN technical leadership and process while implementing newly awarded programs for next-gen parts
- Specific goals include:
  - 1) Expand electrical business across auto and non-auto end markets
  - 2) Expand medical business -> NN Medical!
  - 3) Focus new capital into low-cost countries / geographies



### New Business Awards Update - Creating a Stronger Future

- New awards (1/1/23 to 6/10/24): \$89 million
- Number of individual awards: 32 for 2024
- Average time to peak annual sales: 27 months
- Average ROIC: 25%
- Average gross margin versus current NN margins: 24% versus 11%
- Estimated new capital investment: ~\$16 million



#### **Top Product Applications**

#### Vehicle

- Electric power steering systems
- High-efficiency heavy-duty diesel engine parts
- Powertrain
- Braking systems
- Electric motors
- Flectric connectors
- Electric shields

#### Non-Vehicle

- Electric circuit breaker components
- Electric grounding straps
- Electric grid-edge devices
- Orthopedic tools
- Orthopedic components
- Defense equipment components
- Smoke alarm components



## Medical Business: Growing and Building

#### Re-entered the medical market October 2023 – Initial Organic Goal is a \$50 million Business

- Business is at ~\$18 million sales rate now
- Adding specialized capacity and specialized people to grow faster

#### NN Positioning Itself to Win

- Approved supplier to a strong base of Medical market customers
- NN already possess key medical certifications<sup>1</sup> at multiple plants that are required to participate and bid on RFQs
- Utilizing existing equipment as well as selectively investing in new equipment where appropriate
  - 24 machine centers up and running (10) Multi-Axis Lathes, (6) Multi-Axis Milling machines, (6)
     Lathe Turning Centers, (2) EDM machines
  - Adding new / additional finishing and assembly equipment, and metrology inspection capabilities

#### Over \$9 million of high-probability prospects in near-term pipeline

- Well-established base of targeted medical customers
- Many of the opportunities are near-term / 10-week ramp-ups as opposed to automotive 27-month ramp-ups

#### NN is regaining momentum with customers and the industry

- At the Omtec show this week with a full team
- Many opportunities











## 2024 Outlook: Markets Healthy, Business On-Track

Primary End Market Outlook									
End Market	% of NN Revenue	Market Indicators	NN's Outlook vs. Market						
Global Passenger Vehicle	50%	Market reflecting an expectation of flat to modest growth in 2024 BEV market production slowdown more broadly	NN's legacy demand is slightly less than broader market;  'Connect and Protect' is a new product line that NN has entered into the electrical harness and bus bar area						
General Industrial	23%	Statista forecasts approximately 3% growth	Demand is generally flat and steady for the industries that we serve						
Power Grid and Electricity Control	14%	Global power grid market expected LSD% growth	Strong smart meter business is healthy and growing; residential construction is flat-ish for circuit breaker products, business is steady						
Commercial Vehicle	10%	Market currently forecasting decline in FY'24; already apparent in OEM market commentary	NN's business is not expected to see much impact from market events Applications where NN operates are stronger that headline market demand						
Medical Equipment, Surgical Tools, and Implants	3%	Orthopedic sales expected to increase 3.4%-3.7% year-over- year through 2026	Recently re-launched business, adding capacity  Bidding out existing capacity with an initial goal of \$50M						

Guidance Metric	Forecast Range
Net Sales	\$480 - \$500 million
Adjusted EBITDA	\$48 - \$54 million
Free Cash Flow	\$10 - \$15 million
New Business Wins	\$55 - \$70 million



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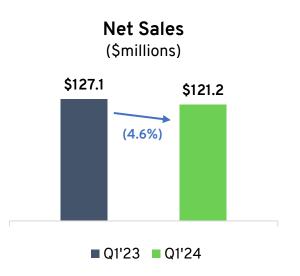


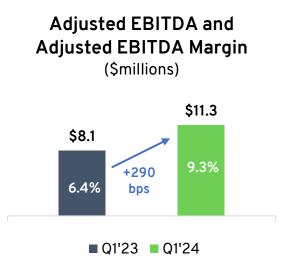


## **Financial Summary**

(Dollars in millions)	Q1'23	Q1'24
Net Sales	\$127.1	\$121.2
Adjusted EBITDA	\$8.1	\$11.3
Free Cash Flow	(\$3.7)	\$0.3
New Business Wins	\$14.0	\$17.2

Transformation is underway, showing continued success





- Rationalized some volume at underperforming & closed plant locations, achieved volume growth at profitable locations, and had non-recurring endof-life premium pricing of \$3 million in Q1'23 associated with plant closures.
- Improvement in margins due to strong improvements in troubled plants and headcount reductions of over 500 (Q1'24 vs. Q1'23).
- 3rd consecutive quarterly year-over-year improvements in adjusted EBITDA.
- 20% improvement in trailing twelve months Adjusted EBITDA, from \$38.6 million in Q1'23 to \$46.3 million in Q1'24.



## Q1'24 Financial Results

#### Sales

- Volume: (\$4M) rationalization at underperforming plants, mostly offset by \$3M growth at healthy plants; roughly flat
- Pricing: ~(\$3M) Q1 2023 end-oflife premium pricing during the Irvine plant closure that didn't reoccur in 2024

### Adjusted EBITDA

(\$3M) of Q1 2023 end-of-life premium pricing, more than offset through operational improvements of ~\$5M and increased China performance of ~\$2M

(Dollars in millions, except per share data)	Q1'23	Q1'24	Δ
Net Sales	\$127.1	\$121.2	(\$5.9)
Operating Income (Loss)	(\$7.1)	(\$4.8)	\$2.3
Adjusted Operating Income (Loss)	(\$0.4)	(\$0.7)	(\$0.3)
Adjusted EBITDA	\$8.1	\$11.3	\$3.2
Adjusted EBITDA Margin	6.4%	9.3%	2.9%
Income (Loss) per Diluted Common Share	(\$0.29)	(\$0.34)	(\$0.05)
Adjusted Income (Loss) per Diluted Common Share	(\$0.12)	(\$0.08)	\$0.04



## Power Solutions – Stamped Products: Q1'24 Highlights

#### Q1 Sales down 1.7%, or \$0.9 million, vs. prior year

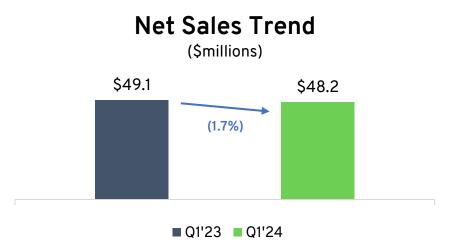
- Some year-over-year volume was rationalized as part of the Irvine, CA and Taunton, MA 2023 facility closures.
- Strong demand from US electrical grid business.

#### Q1 adjusted EBITDA and margins increased vs. prior year

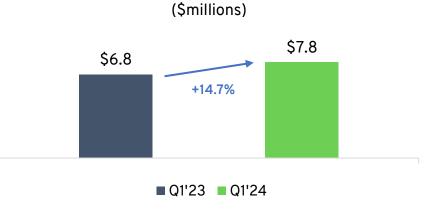
- Improved product mix and operating performance.
- Offset non-recurring Q1'23 end-of-life premium pricing during exit of the Irvine, CA facility.
- Strong opportunities to increase profit rates through continued operational excellence initiatives.

#### **Current Focus & Looking Forward**

- Aggressively prospecting for the new 'Connect and Protect' business precision progressive die-stamped parts for electric and hybrid vehicles.
- Continuing to optimize cost structure and increase profit rates.
- Adding to a healthy and strong sales growth pipeline for precision stamped parts and assemblies.
- Observing market stability and strength in key markets and with key customers.



### Adjusted EBITDA Trend





## Mobile Solutions – Machined Products: Q1'24 Highlights

#### Q1 Sales down 6.4%, or \$4.9 million, vs. prior year

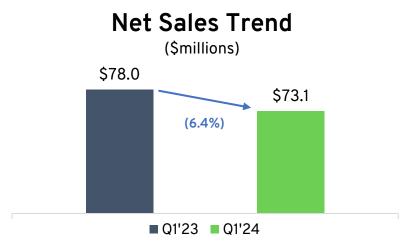
- Rationalized some business at underperforming plants.
- Some negative mix shift in retained business.
- Improvement opportunities remain on certain dilutive business, especially at underperforming plants.

#### Q1 adjusted EBITDA strongly improved on rationalized top-line

- Strong profits from China Joint Venture which the Company operates. The China market is strong and growing for the JV's products.
- Improved operating performance at underperforming plants.
- Negative Mexican peso FX impact on year-over-year EBITDA.
- Improvement opportunities remain on certain systemic profit-suppressing issues.

#### **Current Focus & Looking Forward**

- Continue improvement of underperforming plants and optimizing certain customer strips of business.
- Continue to right-size the cost structure in areas that are less likely to grow.
- Healthy and strong growth pipeline yielding accretive new business wins.
- Have several large high-quality, high-profit opportunities in the pipeline for 2024.



### Adjusted EBITDA Trend





## NN's Strong Product and Capability Portfolio

#### Multifaceted Certifications: Automobile, Commercial Vehicle, Aerospace & Defense, Medical

ISO-9001, ISO-13485, IATF-16949, NADCAP AC7108 AND AC7014, ITAR

#### Leading-Edge Precision Stamping, Machining and Plating Capabilities

- Nanometer and single-micron specifications and tolerances
- · Unique knowledge of metal grades/metallurgy, tool design, and inspection
- Swiss-style machines, screw machines, rotary transfer machines, robotic machines
- · Worm milling, gear hobbing, micro milling, grinding
- Multi-station, progressive stamping for high- and low-voltage connectors, electrical contacts, contact assemblies, EMI shielding, busbars, collector plates
- Gold, silver, palladium, nickel and tin plating in-house
- · Laser cutting in-house, tool design and build in-house

#### Global Footprint, Global Procurement, Global Cost Structures and Lead Times

North America, South America, Europe and China



## **Non-GAAP Financial Measures Footnotes**

The Company discloses in this presentation the non-GAAP financial measures of adjusted income (loss) from operations, adjusted EBITDA, adjusted net income (loss), adjusted net income (loss) per diluted share, free cash flow and net debt. Each of these non-GAAP financial measures provides supplementary information about the impacts of acquisition, divestiture and integration related expenses, foreign-exchange impacts on inter-company loans, reorganizational and impairment charges. The costs we incur in completing acquisitions, including the amortization of intangibles and deferred financing costs, and divestitures are excluded from these measures because their size and inconsistent frequency are unrelated to our commercial performance during the period, and we believe are not indicative of our ongoing operating costs. We exclude the impact of currency translation from these measures because foreign exchange rates are not under management's control and are subject to volatility. Other non-operating charges are excluded, as the charges are not indicative of our ongoing operating cost. We believe the presentation of adjusted income (loss) from operations, adjusted EBITDA, adjusted net income (loss), adjusted net income (loss) per diluted share, free cash flow and net debt provides useful information in assessing our underlying business trends and facilitates comparison of our long-term performance over given periods.

The non-GAAP financial measures provided herein may not provide information that is directly comparable to that provided by other companies in the Company's industry, as other companies may calculate such financial results differently. The Company's non-GAAP financial measures are not measurements of financial performance under GAAP and should not be considered as alternatives to actual income growth derived from income amounts presented in accordance with GAAP. The Company does not consider these non-GAAP financial measures to be a substitute for, or superior to, the information provided by GAAP financial results.

(a) Non-GAAP adjusted EBITDA represents GAAP income (loss) from operations, adjusted to include income taxes, interest expense, write-off of unamortized debt issuance costs, interest rate swap payments and change in fair value, change in fair value of preferred stock derivatives and warrants, depreciation and amortization, charges related to acquisition and transition costs, non-cash stock compensation expense, foreign exchange gain (loss) on inter-company loans, restructuring and integration expense, costs related to divested businesses and litigation settlements, income from discontinued operations, and non-cash impairment charges, to the extent applicable. We believe this presentation is commonly used by investors and professional research analysts in the valuation, comparison, rating, and investment recommendations of companies in the industrial industry. We use this information for comparative purposes within the industry. Non-GAAP adjusted EBITDA is not a measure of financial performance under GAAP and should not be considered as a measure of liquidity or as an alternative to GAAP income (loss) from continuing operations.



# Reconciliation of GAAP Income (Loss) from Operations to Non-GAAP Adjusted Income (Loss) from Operations and Non-GAAP Adjusted EBITDA

(in thousands)	nths I ch 31,	Ended				
NN, Inc. Consolidated	2024			2023		
GAAP loss from operations	\$	(4,783)	\$	(7,075)		
Professional fees		70		264		
Personnel costs (1)		300		157		
Facility costs (2)		258		2,739		
Amortization of intangibles		3,456		3,563		
Non-GAAP adjusted loss from operations (a)	\$	(699)	\$	(352)		
Non-GAAP adjusted operating margin (3)		(0.6)%	)	(0.3)%		
Depreciation		9,091		7,953		
Other expense (income), net		(4,153)		2,208		
Non-cash foreign exchange (gain) loss on inter-company loans		161		(329)		
Change in fair value of preferred stock derivatives and warrants		3,781		(2,008)		
Share of net income from joint venture		2,271		281		
Non-cash stock compensation		845		381		
Non-GAAP adjusted EBITDA (b)	\$	11,297	\$	8,134		
Non-GAAP adjusted EBITDA margin (4)		9.3 %	)	6.4 %		
GAAP net sales	\$	121,198	\$	127,088		

(in thousands)	Three Months Ended March 31,			
Power Solutions		2024		2023
GAAP income from operations	\$	3,979	\$	1,747
Personnel costs (1)		35		_
Facility costs (2)		211		1,033
Amortization of intangibles		2,618		2,725
Non-GAAP adjusted income from operations (a)	\$	6,843	\$	5,505
Non-GAAP adjusted operating margin (3)		14.2 %		11.2 %
Depreciation		1,050		1,245
Other expense (income), net		(52)		213
Non-cash foreign exchange loss on inter-company loans		(45)		(149)
Non-GAAP adjusted EBITDA (b)	\$	7,796	\$	6,814
Non-GAAP adjusted EBITDA margin (4)		16.2 %		13.9 %
GAAP net sales	\$	48,238	\$	49,072

(in thousands)		Three Months Ended March 31,			
Mobile Solutions		2024		2023	
GAAP loss from operations	\$	(2,143)	\$	(3,319)	
Personnel costs (1)		86		_	
Facility costs (2)		54		1,706	
Amortization of intangibles		838		839	
Non-GAAP adjusted loss from operations (a)	\$	(1,165)	\$	(774)	
Share of net income from joint venture		2,271		281	
Non-GAAP adjusted income (loss) from operations with $\ensuremath{\mathrm{JV}}$ (a)		1,106	\$	(493)	
Non-GAAP adjusted operating margin (3)		1.5 %	)	(0.6)%	
Depreciation		7,571		6,298	
Other income, net		(149)		(150)	
Non-cash foreign exchange (gain) loss on inter-company loans		32		(43)	
Share of net income from joint venture		2,271		281	
Non-GAAP adjusted EBITDA (b)	\$	8,560	\$	5,612	
Non-GAAP adjusted EBITDA margin (4)		11.7 %	)	7.2 %	
GAAP net sales	\$	73,060	\$	78,018	

(in thousands)	Three Months Ended March 31,						
Elimination	20	)23		2022			
GAAP net sales	\$	(100)	\$		(2)		

- (1) Personnel costs include recruitment, retention, relocation, and severance costs
- (2) Facility costs include costs of opening / closing facilities and relocation / exit of manufacturing operations
- (3) Non-GAAP adjusted operating margin = Non-GAAP adjusted income (loss) from operations / GAAP net sales
- (4) Non-GAAP adjusted EBITDA margin = Non-GAAP adjusted EBITDA / GAAP net sales



## Reconciliation of GAAP Net Income (Loss) to Non-GAAP Adjusted Net Income (Loss) and GAAP Net Income (Loss) per Diluted Common Share to Non-GAAP Adjusted Net Income (Loss) per Diluted Common Share

	Thre	e Mo Mar		is Ended 31,		Three Mor	
(in thousands)	2024	1		2023	(per diluted common share)	2024	2023
GAAP net loss	\$ (12	,537)	\$	(10,175)	GAAP net loss per diluted common share	\$ (0.34)	\$ (0.29
Pre-tax professional fees		70		264	Pre-tax professional fees	_	0.01
Pre-tax personnel costs		300		157	Pre-tax personnel costs	0.01	_
Pre-tax facility costs		258		2,739	Pre-tax facility costs	0.01	0.00
Non-cash foreign exchange (gain) loss on inter-company loans		161		(329)	Pre-tax foreign exchange (gain) loss on inter-company loans		(0.01
Pre-tax change in fair value of preferred stock derivatives and warrants	3	,781		(2,008)	Pre-tax change in fair value of preferred stock derivatives and warrants	0.08	(0.04
Pre-tax amortization of intangibles and deferred financing costs	4	,000		3,917	Pre-tax amortization of intangibles and deferred financing costs	0.08	0.09
Tax effect of adjustments reflected above (c)		(29)		(259)	Tax effect of adjustments reflected above (c)	_	(0.01
Non-GAAP adjusted net income (loss) (d)	\$ (3	,996)	_		Preferred stock cumulative dividends and deemed dividends	0.08	0.07
,		, , , ,	_	(-17	Non-GAAP adjusted net income (loss) per diluted common share (d)	\$(0.08)	\$(0.12
					Shares used to calculate net earnings (loss) per share	47,724	45,309



(0.29)

0.01

0.06 (0.01)(0.04)0.09 (0.01)0.07 \$(0.12)

45,309

## Reconciliation of Operating Cash Flow to Free Cash Flow

	Three Months Ended March 31,			
(in thousands)		2024		2023
Net cash provided by operating activities	\$ 712 \$ 2			226
Acquisition of property, plant, and equipment		(5,460)		(4,997)
Proceeds from sale of property, plant, and equipment		98		1,035
Proceeds from sale-leaseback of equipment		4,910		_
Free cash flow	\$	260	\$	(3,736)



### **Investor & Media Contacts**

Joe Caminiti or Stephen Poe, Investors Tim Peters, Media

NNBR@alpha-ir.com

312-445-2870



**Thank You** 

